



Watertruck+

Perspectives for Inland Navigation and River Sea Shipping in
the Baltic Sea Region

Berlin, February 21st 2018



What is Watertruck?

Watertruck is an **innovative** transport **concept** where **small vessels** (push boats and barges) are operated in a similar way as road transport (truck/trailer concept), whereby **convoys** are formed on large fairways and individual (**self-propelled**) **barges** or smaller convoys can penetrate the **capillar** network of small waterways

The current fleet of small vessel in Europe

Customized designs
and great diversity

Segmented market (family-
owned) with limited
investment capacity

Living on board =
unattractive lifestyle



Old fleet, phasing out
in favour of larger
ships

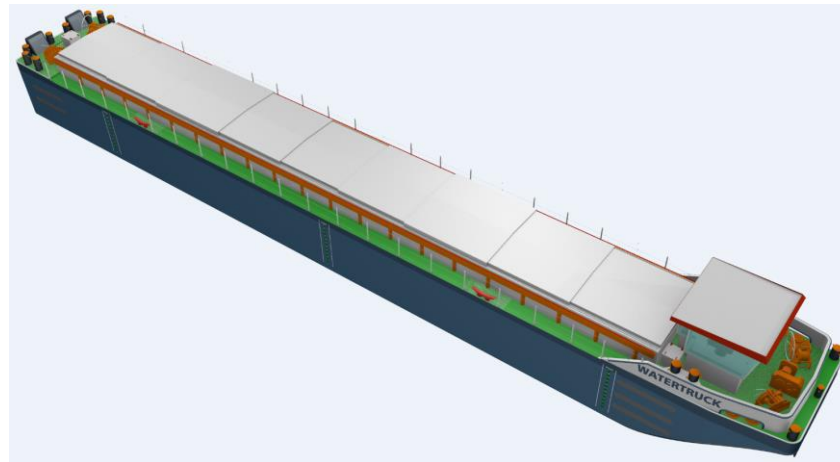
Without a long-term alternative, there is a good to fair chance that IWT on Europe's 34,000 kilometers of small inland waterways will disappear



Watertruck

Standard design,
multi-purpose, plug-
and-play
customizations

Daytime sailing for
short stretches,
conventional lifestyle



Create a commodity
investment with reliable
residual value

New fleet with new
techniques and
materials

Watertruck provides a long-term alternative for shippers, operators, skippers and investors to ensure that IWT remains or becomes economically viable

Master Plan

The results of the pilot cases and financial investment instruments are the backbone of the master plan for the roll out of the concept towards a European fleet.

- Financial toolbox - a.o. EIB, ESIF, EFSI, EIAH, Green Shipping Tool etc.
- Costs and results of the test pilots (construction costs, revenues, savings)
- Support of European stakeholders with setting up business cases following the Watertruck+ concept

